

SCM620

Pricing in Sales and Distribution

Product Group	:	
Solution	:	SAP ERP
Sub-solution	:	
Component	:	
Delivery Methods	:	Certification
Level	:	Details, Configuration & Transaction
Exam	:	
Sample Questions	:	PDF Link
Cut Score	:	
Duration	:	3 days
Languages	:	English

Prerequisites

Essential

- [SCM600](#) Business Processes in Sales and Distribution

Recommended

- None

Course based on software release

- SAP ERP 6.0 Enhancement Package 6

Content

- Condition technique for definition and maintenance of prices, surcharges and discounts
- Creating condition tables, access sequences, and condition types
- Using prices and other conditions in sales documents
- Promotions and sales deals
- Introduction to rebate processing